MG

PROPOSAL

Landscaping

PREPARED EXCLUSIVELY FOR

Karen and Dev Oyelaran

Ottawa, ON K2J

PROJECT	Landscaping
PREPARED BY	Mapleford Grounds Care · Julien Thibodeau
CONTACT	(613) 555-0144
ESTIMATED TOTAL	**$1,200**

01 PROJECT OVERVIEW

Karen and Dev, you are looking for a reliable weekly lawn maintenance service for the 2027 season at your home, a standard suburban lot of about 6,000 sq ft with about 3,500 sq ft of lawn front and back. Mapleford Grounds Care will mow, trim, edge and blow off on the same weekday each week, weather permitting, from the second week of May to late October. We use commercial equipment on every visit and will tell you about any irrigation, grub or turf problems we notice. The aim is a consistently tidy lawn all season with no scheduling effort on your part.

02 SCOPE OF WORK

Each weekly visit includes:

1. Mow the front and back lawn at a seasonal height of 7 to 9 cm (3 to 3.5 in), mulching the clippings back into the lawn.
2. String-trim around beds, trees, fences, posts and the foundation.
3. Edge the driveway, front walk and the curb-side hard surfaces.
4. Blow clippings off the driveway, walks, patio and steps.
5. Note any issues (irrigation heads, grubs, damaged turf) and tell the owners.
6. Work around marked irrigation heads.

Season terms:

7. Service on the same weekday each week, weather permitting. Rain delays shift the visit by a day or two.
8. First cut around the second week of May and last weekly cut in late October, about 24 weekly visits.
9. Weeks skipped for drought dormancy or rain-outs are not billed.
10. A visit blocked by a locked gate or pets outside is not billed and is rescheduled within the week when possible.

03 MATERIALS & SPECIFICATIONS

Equipment used:

- Commercial 21 in walk-behind mower
- Commercial string trimmer
- Stick edger
- Backpack blower

No landscape materials are supplied under this proposal. Clippings are mulched back into the lawn.

04 PROJECT TIMELINE

Start Date: May 10, 2027

Week 1 / Second week of May 2027: First cut of the season and start of the weekly route on your assigned weekday.

Weeks 2 to 23 / Mid-May to mid-October: Weekly visits, with rain delays shifted by a day or two and drought or rain-out weeks skipped and not billed.

Final weeks / Late October 2027: Last weekly cut of the season, bringing the season to about 24 visits.

Estimated Completion: October 29, 2027

05 INVESTMENT

Unit rate: $50 per visit

Estimated quantity: 24 at $50 per visit

Minimum charge: $1,000 regardless of the final quantity

ESTIMATED TOTAL	$1,200

This is an estimate. The final amount is based on the actual quantity completed.

Prices in Canadian dollars. HST (13%) additional.

06 PAYMENT SCHEDULE

- Invoiced at the end of each month for the visits completed that month.
- Payment is due within 15 days of the invoice date.
- The season minimum protects the weekly route slot when dry midsummer weeks are skipped. If the visits billed for the season total less than the minimum, the difference is added to the October invoice.
- If either party ends the service early with 14 days' written notice, only the visits completed to that date are billed and the minimum does not apply.

07 ALLOWANCES & UNIT PRICING

No allowances are included in this proposal. Work outside the weekly visit, such as spring or fall clean-ups or garden bed weeding and pruning, is quoted separately and confirmed in writing before it is done.

08 EXCLUSIONS

- Spring and fall clean-ups (quoted separately on request)
- Leaf removal beyond normal blowing
- Fertilizing, weed control, aeration, overseeding and top-dressing
- Garden bed weeding and pruning (hourly on request)
- Debris or pet waste pickup
- Snow removal

- Any work outside the weekly visit unless quoted separately and confirmed in writing

09 ASSUMPTIONS & CLARIFICATIONS

- Side gate: kept unlocked on visit days by the owners.
- Pets: kept inside on visit days.
- Irrigation heads: marked by the owners so they can be worked around.
- Weekday: the specific service weekday is to be confirmed with the client before the first cut.
- Lawn area: based on about 3,500 sq ft of lawn front and back as described.

10 WARRANTY

Mapleford Grounds Care supplies no installed products under this proposal, so no manufacturer warranties apply. Equipment is our own and is not part of the work delivered to you.

A missed or unsatisfactory visit is redone within 48 hours at no charge. Property damage is covered by our liability insurance. This workmanship commitment applies for the 2027 season service period. It does not apply to visits blocked by a locked gate or pets outside, or to conditions listed in the exclusions.

11 INSURANCE & LICENSING

Mapleford Grounds Care carries commercial general liability insurance and WSIB coverage as required in Ontario. Landscape maintenance is not a licensed trade in Ontario, and we are fully insured. Certificate of Insurance and documentation available on request.

12 CHANGE ORDER POLICY

Work outside the weekly visit, such as clean-ups or garden bed weeding and pruning, is quoted separately and confirmed in writing before it is done. Verbal requests are not binding until confirmed in writing.

13 TERMS & CONDITIONS

1. Scope changes: Work outside the weekly visit is quoted separately and confirmed in writing before it is done. No extra work is billed without that confirmation.
2. Client obligations: The owners keep the side gate unlocked and pets inside on visit days, and mark irrigation heads. A visit blocked by a locked gate or pets outside is not billed and is rescheduled within the week when possible.
3. Unforeseen conditions: Weather, drought dormancy or rain-outs may shift or skip visits. Skipped weeks are not billed, subject to the season minimum.

4. Insurance and liability: Property damage is covered by our liability insurance. Mapleford Grounds Care carries WSIB coverage for its workers.
5. Dispute resolution: Both parties will first try to resolve any concern directly and in good faith. Either party may end the service with 14 days' written notice.

14 ACCEPTANCE

By accepting, you confirm that you have read this proposal and agree to its scope, pricing and terms. We look forward to caring for your lawn through the 2027 season.

Accepted by (Contractor)

Mapleford Grounds Care

Julien Thibodeau

Printed Name & Title

Date

Accepted by (Client)

Karen and Dev Oyelaran

Printed Name & Title

Date

END OF PROPOSAL · LAN-2026-9794